

Our team has direct hands-on experience working with a wide range of charge point operators, their business models, and specific needs. As such, we have a tried and tested process for organizations new to our platform:

## Commissioning

The first step when working with our platform is getting your instance and initial data set up, enabling the organization on the platform, and onboarding new users.

## 2 Configuration

The next step is to tailor the platform, through the numerous configuration options, to your business by augmenting the standard data, modeling and reports with your custom data and scoring models so that prospective sites are not just evaluated against a standard "one size fits all" approach but against your unique business priorities.

## 3 Customization (optional)

Following this configuration, some clients would like to go deeper and make the most of the open, modular nature of our product to create custom functionality and data development. This begins with a detailed discovery process as you become familiar with what the core product is capable of, followed by a bespoke expert services engagement to deliver the customization needed.

## 4 Optimization

Whether you have configured the platform or have a more customized setup, our optimization services will help you once you are onboarded, have been enabled on the platform, and have time to work with it and understand how it fits into your business process and workflow and perhaps impacts your planning and implementation processes.



